MANAGEMENT

Faculty and Teaching Staff

David C. Schmittlein, PhD
Professor of Marketing
John C Head III Dean, MIT Sloan School of Management

Michael A. Cusumano, PhD
Sloan Management Review Distinguished Professor in Management
Professor of Technological Innovation, Entrepreneurship, and Strategic Management
Deputy Dean, MIT Sloan School of Management

Dimitris J. Bertsimas, PhD
Boeing Leaders for Global Operations Professor of Management
Professor of Operations Research
Associate Dean for Business Analytics, MIT Sloan School of Management

Fiona E. Murray, PhD
Bill Porter (1967) Professor of Entrepreneurship
Professor of Technological Innovation, Entrepreneurship, and Strategic Management
Associate Dean for Innovation and Inclusion, MIT Sloan School of Management

Ray Eugene Reagans, PhD
Alfred P. Sloan Professor of Management
Professor of Organization Studies
Associate Dean for Diversity, Equity, and Inclusion, MIT Sloan School of Management

Nelson Repenning, PhD
School of Management Distinguished Professor
Professor of System Dynamics and Organization Studies
Associate Dean of Leadership and Special Projects, MIT Sloan School of Management

Ezra W. Zuckerman Sivan, PhD
Alvin J. Siteman (1948) Professor of Entrepreneurship and Strategy
Professor of Technological Innovation, Entrepreneurship, and Strategic Management
Associate Dean for Teaching and Learning, MIT Sloan School of Management

Jacob Cohen, MS, JD
Senior Lecturer in Accounting and Law
Senior Associate Dean, Undergraduate and Master’s Programs, MIT Sloan School of Management

Professors

Deborah L. Ancona, PhD
Seley Distinguished Professor of Management
Professor of Organization Studies

Sinan Aral, PhD
David Austin Professor in Management
Professor of Information Technology and Marketing
Member, Institute for Data, Systems, and Society

Paul Asquith, PhD
Gordon Y Billard Professor of Finance

Pierre Azoulay, PhD
International Programs Professor of Management
Professor of Technological Innovation, Entrepreneurship, and Strategic Management

Arnold I. Barnett, PhD
George Eastman Professor of Management Science and Statistics
(On leave, spring)

Cynthia Barnhart, PhD
Ford Professor of Engineering
Professor of Civil and Environmental Engineering
Professor of Operations Research and Statistics
(On leave)

Emilio J. Castilla, PhD
Nanyang Technological University Professor
Professor of Management

Hui Chen, PhD
Nomura Professor of Finance
(On leave, spring)

John E. Core, PhD
Nanyang Technological University Professor
Professor of Accounting

Joseph J. Doyle, PhD
Erwin H. Schell Professor of Management
Professor of Applied Economics

Steven D. Eppinger, ScD
General Motors Leaders for Global Operations Professor of Management
Professor of Operations Management, Management Science, and Innovation

Vivek F. Farias, PhD
Patrick J. McGovern (1959) Professor
Professor of Operations Management
Roberto Fernandez, PhD  
William F. Pounds Professor of Management  
Professor of Organization Studies  

Charles H. Fine, PhD  
Chrysler Leaders for Global Operations Professor of Management  
Professor of Operations Management  
(On leave)  

Kristin J. Forbes, PhD  
Jerome and Dorothy Lemelson Professor of Management  
Professor of Global Economics and Management  

Robert Michael Freund, PhD  
Theresa Sely Professor in Management Sciences  
Professor of Operations Research  
Member, Institute for Data, Systems, and Society  

David Gamarnik, PhD  
Nanyang Technological University Professor  
Professor of Operations Research  
Member, Institute for Data, Systems, and Society  

Robert S. Gibbons, PhD  
Sloan Distinguished Professor of Management  
Professor of Applied Economics  
(On leave, spring)  

Stephen C. Graves, PhD  
Abraham J. Siegel Professor of Management  
Professor of Operations Management and Leaders for Global Operations  
Professor of Mechanical Engineering  
Member, Institute for Data, Systems, and Society  

Michelle Hanlon, PhD  
Howard W. Johnson Professor  
Professor of Accounting  

John R. Hauser, ScD  
Kirin Professor of Marketing  

Yasheng Huang, PhD  
International Program Professor in Chinese Economy and Business  
Professor of Global Economics and Management  

Simon Johnson, PhD  
Ronald A. Kurtz (1954) Professor of Entrepreneurship  
Professor of Global Economics and Management  
(On leave)  

Katherine C. Kellogg, PhD  
David J. McGrath jr (1959) Professor of Management and Innovation  
Professor of Work and Organization Studies  

Erin L. Kelly, PhD  
Sloan Distinguished Professor of Work and Organization Studies  
(On leave, spring)  

Christopher Roland Knittel, PhD  
William Barton Rogers Professor in Energy  
Professor of Applied Economics  

Thomas Anton Kochan, PhD  
George Maverick Bunker Professor of Management  
Professor of Work and Employment Research  

Leonid Kogan, PhD  
Nippon Telegraph & Telephone Professor of Management  
Professor of Finance  

S.P. Kothari, PhD  
Gordon Y Billard Professor in Management  
Professor of Accounting and Finance  

Retsef Levi, PhD  
J. Spencer Standish (1945) Professor of Management  
Professor of Operations Management  

Andrew W. Lo, PhD  
Charles E. and Susan T. Harris Professor  
Professor of Finance  
Member, Institute for Data, Systems, and Society  

Deborah J. Lucas, PhD  
Sloan Distinguished Professor of Finance  

Stuart E. Madnick, PhD  
John Norris Maguire (1960) Professor  
Professor of Information Technology  

Thomas L. Magnanti, PhD  
Institute Professor  
Professor of Operations Research  
Professor of Electrical Engineering  

Thomas W. Malone, PhD  
Patrick J. McGovern (1959) Professor of Management  
Professor of Information Technology  
(On leave)  

Robert C. Merton, PhD  
School of Management Distinguished Professor of Finance  
(On leave)  

Stewart C. Myers, PhD  
Professor of Finance  

Wanda J. Orlikowski, PhD  
Alfred P. Sloan Professor of Management  
Professor of Information Technology and Organization Studies
James B. Orlin, PhD
E. Pennell Brooks (1917) Professor in Management
Professor of Operations Research

Paul Osterman, PhD
Nanyang Technological University Professor
Professor of Human Resources and Management
Professor of Urban Studies and Planning
(On leave)

Jonathan A. Parker, PhD
Robert C. Merton (1970) Professor of Finance

Georgia Perakis, PhD
William F. Pounds Professor of Management
Professor of Operations Research and Operations Management

Robert S. Pindyck, PhD
Bank of Tokyo-Mitsubishi, Ltd. Professor in Finance and Economics
Professor of Applied Economics

Drazen Prelec, PhD
Digital Equipment Corp. Leaders for Global Operations Professor of Management
Professor of Management Science
Professor of Economics
Professor of Brain and Cognitive Sciences

David Rand, PhD
Erwin H. Schell Professor
Professor of Marketing
Professor of Brain and Cognitive Sciences
Member, Institute for Data, Systems, and Society

Roberto Rigobon, PhD
Society of Sloan Fellows Professor
Professor of Applied Economics
Member, Institute for Data, Systems, and Society

Edward B. Roberts, PhD
David Sarnoff Professor of Management
Professor of Management of Technology

Antoinette Schoar, PhD
Stewart C. Myers-Horn Family Professor of Finance

Duncan Simester, PhD
Nanyang Technological University Professor
Professor of Marketing

John Sterman, PhD
Jay W. Forrester Professor of Management
Professor of System Dynamics
Member, Institute for Data, Systems, and Society

Scott Stern, PhD
David Sarnoff Professor of Management of Technology
Professor of Technological Innovation, Entrepreneurship, and Strategic Management

David Thesmar, PhD
Franco Modigliani Professor of Financial Economics
Professor of Finance

Catherine E. Tucker, PhD
Sloan Distinguished Professor of Management
Professor of Marketing

James M. Utterback, PhD
David J. McGrath jr (1959) Professor of Management and Innovation
Professor of Technological Innovation, Entrepreneurship, and Strategic Management

Adrien Frederic Verdelhan, PhD
Stephens Naphtal Professor of Finance
Professor of Finance

Rodrigo Verdi, PhD
Nanyang Technological University Professor
Professor of Accounting

Eric A. von Hippel, PhD
T. Wilson (1953) Professor in Management
Professor of Management of Innovation
Professor of Engineering Systems

Jiang Wang, PhD
Mizuho Financial Group Professor
Professor of Finance

Joseph P. Weber, PhD
George Maverick Bunker Professor of Management
Professor of Accounting

Roy E. Welsch, PhD
Eastman Kodak Leaders for Global Operations Professor of Management
Professor of Statistics
Member, Institute for Data, Systems, and Society

Birger Wernerfelt, DBA
J. C. Penney Professor of Management
Professor of Marketing

Michael Whinston, PhD
Society of Sloan Fellows Professor of Management
Professor of Economics
Professor of Applied Economics
JoAnne Yates, PhD  
Sloan Distinguished Professor Emerita of Management  
Professor of Managerial Communication, and Work and Organization Studies

Juanjuan Zhang, PhD  
Epoch Foundation Professor of International Management  
Professor of Marketing  
(On leave)

**Associate Professors**

Alessandro Bonatti, PhD  
John Norris Maguire (1960) Professor  
Associate Professor of Applied Economics  
Member, Institute for Data, Systems, and Society

Jared R. Curhan, PhD  
Gordon Kaufman Professor of Management  
Associate Professor of Organization Studies

Dean Eckles, PhD  
Mitsubishi Career Development Professor  
Associate Professor of Marketing  
Member, Institute for Data, Systems, and Society

John J. Horton, PhD  
Richard S. Leghorn (1939) Career Development Professor  
Associate Professor of Information Technology

Danielle Li, PhD  
Class of 1922 Career Development Professor  
Associate Professor of Technological Innovation, Entrepreneurship, and Strategic Management

Rahul Mazumder, PhD  
Associate Professor of Operations Research  
Member, Institute for Data, Systems, and Society

Hazhir Rahmandad, PhD  
Schussel Family Professor of Management Science  
Associate Professor of System Dynamics  
Member, Institute for Data, Systems, and Society

Nemit Shroff, PhD  
School of Management Distinguished Professor  
Associate Professor of Accounting

Eric So, PhD  
Sloan Distinguished Professor of Management  
Associate Professor of Accounting

Tavneet Suri, PhD  
Louis E. Seley Professor in Applied Economics  
Associate Professor of Applied Economics  
Member, Institute for Data, Systems, and Society

Andrew Sutherland, PhD  
Ford Foundation International Career Development Professor  
Associate Professor of Accounting

Nikolaos (Nikos) Trichakis, PhD  
Zenon Zannetos (1955) Career Development Professor  
Associate Professor of Operations Management

Catherine Turco, PhD  
Michael M. Koerner (1949) Professor of Entrepreneurship  
Associate Professor of Technological Innovation, Entrepreneurship, and Strategic Management

Yanchong Karen Zheng, PhD  
George M. Bunker Professor of Management  
Associate Professor of Operations Management

Haoxiang Zhu, PhD  
Gordon Y. Billard Professor of Finance  
Associate Professor of Finance  
(On leave)

**Assistant Professors**

Abdullah Almaatouq, PhD  
Douglas Drane Career Development Professor in Information Technology  
Assistant Professor of Information Technology  
(On leave)

Charles Angelucci, PhD  
Assistant Professor of Applied Economics

Rahul Bhui, PhD  
Assistant Professor of Marketing

Taha Choukhmane, PhD  
Assistant Professor of Finance

Joann de Zegher, PhD  
Maurice F. Strong Career Development Professor  
Assistant Professor of Operations Management  
(On leave)

Mert Demirer, PhD  
Assistant Professor of Applied Economics

Maryam Farboodi, PhD  
Jon D. Gruber Career Development Professor  
Assistant Professor of Finance

Colin Fogarty, PhD  
Sarofim Family Career Development Professor  
Assistant Professor of Operations Research and Statistics

Daniel Freund, PhD  
Class of 1947 Career Development Professor  
Assistant Professor of Operations Management
Jacquelyn Gillette, PhD  
Assistant Professor of Accounting

Negin Golrezaei, PhD  
KDD Career Development Professor in Communications and Technology  
Assistant Professor of Operations Management  
(On leave)

Daniel Greenwald, PhD  
Judy C. Lewent (1972) and Mark Shapiro Career Development Professor of Finance  
Assistant Professor of Finance

Alexandre Jacquillat, PhD  
Class of 1942 Career Development Professor  
Assistant Professor of Operations Research and Statistics

Jónas Oddur Jónasson, PhD  
Assistant Professor of Operations Management

Namrata Kala, PhD  
W. Maurice Young (1961) Career Development Professor of Management  
Assistant Professor of Applied Economics

David Keith, PhD  
Assistant Professor of System Dynamics  
Eben Lazarus, PhD  
Assistant Professor of Finance

Jing Li, PhD  
William Barton Rogers Career Development Professor of Energy Economics  
Assistant Professor of Applied Economics  
(On leave)

Jackson G. Lu, PhD  
Mitsui Career Development Professor  
Assistant Professor of Work and Organization Studies

Thodoris Lykouris, PhD  
Assistant Professor of Operations Management

Christopher Palmer, PhD  
Albert and Jeanne Clear Career Development Professor  
Assistant Professor of Finance

Jacquelyn Pless, PhD  
Fred Kayne (1960) Career Development Professor of Entrepreneurship  
Assistant Professor of Technological Innovation, Entrepreneurship, and Strategic Management  
(On leave)

Lawrence Schmidt, PhD  
Victor J. Menezes (1972) Career Development Professor of Finance  
Assistant Professor of Finance

Anna Stansbury, PhD  
Assistant Professor of Work and Organization Studies

Basima Tewfiq, PhD  
Class of 1943 Career Development Professor  
Assistant Professor of Work and Organization Studies

Bart Van Parys, PhD  
Assistant Professor of Operations Research and Statistics  
(On leave, spring)

Emil Verner, PhD  
Class of 1957 Career Development Professor  
Assistant Professor of Finance

Nathan Wilmers, PhD  
Saroim Family Career Development Professor  
Assistant Professor of Work and Organization Studies  
(On leave)

Chloe Xie, PhD  
Assistant Professor of Accounting

Professors of the Practice

William Aulet, MS  
Professor of the Practice of Technological Innovation, Entrepreneurship, and Strategic Management

Gary Gensler, MBA  
Professor of the Practice of Global Economics and Management

Athanasios Orphanides, PhD  
Professor of the Practice of Global Economics and Management

Rama Ramakrishnan, PhD  
Professor of the Practice of Operations Research and Statistics

Zeynep Ton, DBA  
Professor of the Practice of Operations Management

Visiting Professors

Bala Dharan, PhD  
Visiting Professor of Accounting

José Ignacio Pérez-Ariaga, PhD  
Visiting Professor of Applied Economics

Lawrence Weiss, DBA  
Visiting Professor of Finance

Sean Willems, PhD  
Visiting Professor of Operations Management
Luigi Zingales, PhD
Fischer Black Visiting Professor of Finance

Visiting Associate Professors
Valerie Karplus, PhD
Visiting Associate Professor of Global Economics and Management
Juan Ortner, PhD
Visiting Associate Professor of Applied Economics
Heikki Rantakari, PhD
Visiting Associate Professor of Applied Economics

Visiting Assistant Professors
Alexis Montecinos, PhD
Visiting Assistant Professor of Finance

Adjunct Professors
Mary P. Rowe, PhD
Adjunct Professor of Management

Senior Lecturers
Bridget Akinc, MBA
Senior Lecturer in Leadership
John L. Akula, JD, PhD
Senior Lecturer of Law
Kirk Arnold, BA
Senior Lecturer in Management
Joseph J. Battat, PhD
Senior Lecturer in Global Economics and Management
Jim Baum, MEng
Senior Lecturer in Management
Patricia P. Bentley, PhD
Senior Lecturer in Management
Lou Bergholz, BS
Senior Lecturer in Management
Tara Bieber, MD, PhD
Senior Lecturer in Executive Education
Kara Blackburn, MA
Senior Lecturer in Managerial Communication
Kimberly Boucher, MBA
Senior Lecturer in Management
David Breashears
Senior Lecturer in Leadership
Lori Breslow, PhD
Senior Lecturer in Management
Philip Budden, PhD
Senior Lecturer in Management
John F. Carrier, ScD
Senior Lecturer in Management
Carly Chase, BA
Entrepreneur in Residence, Martin Trust Center for MIT Entrepreneurship
Senior Lecturer in Management
Sharmila Chatterjee, PhD
Senior Lecturer in Management
Court Chilton, MBA
Senior Lecturer in Management
Zen Chu, MBA
Senior Lecturer in Management
Elliot Cohen, MBA
Senior Lecturer in Management
John Davis, PhD
Senior Lecturer in Management
James P. Dougherty, MA
Senior Lecturer in Management
Jeanne M. Fama, PhD
Senior Lecturer in Management
Amr Farahat, PhD
Senior Lecturer in Management
Mohammad Fazel-Zarandi, PhD
Senior Lecturer in Operations Research and Statistics
William Fischer, DBA
Senior Lecturer in Operations Management
Jonathan Fleming, MRP
Senior Lecturer in Management
Daena Giardella, MA
Senior Lecturer in Management
Edward Golding, PhD
Senior Lecturer in Management
Renée Richardson Gosline, PhD
Senior Lecturer in Management
Research Scientist of Management
John C. Grant, SM
Senior Lecturer in Management
Hal Gregersen, PhD
Senior Lecturer in Management
Nathaniel Gregory, PhD
Senior Lecturer in Management

Joseph Hadzima, SM, JD
Senior Lecturer in Entrepreneurship

Leigh Hafrey, PhD
Senior Lecturer in Management

Brian Halligan, MBA
Senior Lecturer in Management

Neal Hartman, MEd
Senior Lecturer in Managerial Communication

Virginia Healy-Tangney, MA, MS
Senior Lecturer in Managerial Communication

Kit Hickey, MBA
Entrepreneur in Residence, Martin Trust Center for MIT Entrepreneurship
Senior Lecturer in Technological Innovation, Entrepreneurship, and Strategic Management

Thomas J. Hynes III, BS
Senior Lecturer in Management

Jason Jay, PhD
Senior Lecturer in Management

Charles F. Kane, MBA
Senior Lecturer in Management

Ralph Katz, PhD
Senior Lecturer in Management

Miroslav W. Kazakoff, MBA
Senior Lecturer in Management

Christine Kelly, EdD
Senior Lecturer in Management

Donald Kieffer, BA
Senior Lecturer in Management

Janice A. Klein, PhD
Senior Lecturer in Management

Matthew Kressy, BFA
Senior Lecturer in Management

Mark P. Kritzman, MBA
Senior Lecturer in Management

Stuart Krusell, MPA
Senior Lecturer in Management

Stanley N. Lapidus, BS
Senior Lecturer in Management

Roger Lehman, PhD
Senior Lecturer in Management

Donna Levin, MBA
Senior Lecturer in Technological Innovation, Entrepreneurship, and Strategic Management

Shari Loessberg, JD
Senior Lecturer in Management

Egor Matveyev, PhD
Senior Lecturer in Management

Research Scientist of Management

Paul McDonagh-Smith, BA
Senior Lecturer in Information Technology and Executive Education

Jeffrey A. Meldman, JD, PhD
Senior Lecturer in Management

Paul F. Mende, PhD
Senior Lecturer in Finance

J. Bradley Morrison, PhD
Senior Lecturer in Management

Robert Nachtrieb, ScD
Senior Lecturer in System Dynamics

Christopher Noe, PhD
Senior Lecturer in Accounting

Piero Novelli, MS
Senior Lecturer in Management

Francis Martin O'Sullivan, PhD
Senior Lecturer in Management

Leslie Owens, MLIS
Senior Lecturer in Management

John E. Parsons, PhD
Senior Lecturer in Finance

Keri Pearlson, DBA
Senior Lecturer in Management

Robert C. Pozen, JSD
Senior Lecturer in Technological Innovation, Entrepreneurship, and Strategic Management

Nick Joseph Pudar, MS
Senior Lecturer in Management

Anne Quaadgras, PhD
Senior Lecturer in Management

Gita R. Rao, MBA, PhD
Senior Lecturer in Finance
Douglas Ready, PhD
Senior Lecturer in Executive Education

John M. Reilly, PhD
Senior Lecturer in Management

James Rhee, JD
Senior Lecturer in Management

Matthew Rhodes-Kropf, PhD
Senior Lecturer in Management

David Robertson, PhD
Senior Lecturer in Operations Management

Louis Rodrigues, JD
Senior Lecturer of Law

Thomas A. Roemer, PhD
Senior Lecturer in Management

Matthew Rothman, PhD
Senior Lecturer in Finance

Hiram Samel, PhD
Senior Lecturer in Management

Anjali Sastry, PhD
Senior Lecturer in Management

Imran Sayeed, BA
Senior Lecturer in Management

Claus Otto Scharmer, PhD
Senior Lecturer in Management

Erin Scott, PhD
Senior Lecturer in Technological Innovation, Entrepreneurship, and Strategic Management

Peter M. Senge, PhD
Senior Lecturer in Management

Dina Sherif, MA, MPA
Senior Lecturer in Management

Ben Shields, PhD
Senior Lecturer in Management

Lou Shipley, MBA
Senior Lecturer in Management

Susan Siegel, MS
Senior Lecturer in Management

Steven J. Spear, PhD
Senior Lecturer in Management

Donald Sull, PhD
Senior Lecturer in Technological Innovation, Entrepreneurship, and Strategic Management

Chintan Vaishnav, PhD
Senior Lecturer in Management

Luis Videgaray Caso, PhD
Senior Lecturer in Management

Henry Birdseye Weil, SM
Senior Lecturer in Technological Innovation, Entrepreneurship, and Strategic Management

George Westerman, PhD
Senior Lecturer in Management

Andrey Zarur, PhD
Senior Lecturer in Management

Lecturers
Matias B. Adam, MS, MBA
Lecturer for Action Learning Team Mentoring

Frank Ahimaz, MBA
Lecturer in Management

Aarabi Balasubramanian, MBA
Lecturer for India Lab Team Mentoring

Luis Barros, MBA
Lecturer for Action Learning Team Mentoring

Geoff Beckwith, MBA
Lecturer for Global Organizations Lab Team Mentoring

Michael Benedetto, BS
Lecturer in Management

Telis Bertsekas, MBA
Lecturer in Management

David Birnbach, MBA
Lecturer in Management

Adriana Bokel Herde, MBA
Lecturer for Global Organizations Lab Team Mentoring

Michael Andrew Cameron, BS
Lecturer in Management

Paul Cheek, BS
Entrepreneur in Residence, Martin Trust Center for MIT Entrepreneurship
Lecturer in Management

Christopher Scott Cullen, MBA
Lecturer in Managerial Communication
Wendeline De Zan, JD
Lecturer in Management

Anthony R. DeVito, MBA
Lecturer for Ops Lab Team Mentoring

Sheila Dodge, SM, MBA
Lecturer in Management

William Hurley
Lecturer for Legatum Center Mentoring

Catherine Iacobo, MS
Lecturer in Management

Kate W. Isaacs, PhD
Lecturer in Management

Michellana Y. Jester, EdD
Lecturer in Management

Barbara Johnson, MBA
Lecturer in Management

Ted Keith
Lecturer in Management

Georg Kucsko, PhD
Lecturer in Management

Malia C. Lazu, BS
Lecturer in Management

Jordan Todd Levine, MEng
Lecturer in Management

Arathi Mehrotra, MBA
Lecturer in Communications

Harvey G. Michaels, MCP
Lecturer in Management
Research Scientist in Management

Megan Mitchell, MEd
Lecturer in Management

John Neeson, BA
Lecturer for Team and Project Mentoring

Dipul Patel, MS, MBA
Lecturer in Management

Bethany Patten, MBA
Lecturer in Management

Oljeta Bida Qirko, MS, MBA
Lecturer for Global Organizations Lab Team Mentoring

John M. Richardson, JD
Lecturer in Management

Michael Sanson, DBA
Lecturer in Management

Jim S. Schuchart, BA
Lecturer in Management

Aithan Shapira, PhD
Lecturer in Management

Mikey Shulman, PhD
Lecturer in Management

Carl Stjernfeldt, MS, MBA
Lecturer in Management

Will Sun, MBA
Lecturer for Action Learning Team Mentoring

Andrew Surwilo, MBA
Lecturer in Management

Jayne Tan, MBA
Lecturer for G-Lab Team Mentoring

Allan Telio, MBA
Lecturer in Communications

Catherine Thut, PhD
Lecturer for Global Organizations Lab Team Mentoring

Donald Triner Jr, MS
Lecturer for Team Mentoring

Libby Wayman, MS
Lecturer in Management

Melissa J. Webster, MBA
Lecturer in Management

Dana White, MBA
Lecturer in Management

Alexander Zak, DSc
Lecturer in Management

Research Staff

Senior Research Scientists
Peter D. Weill, PhD
Senior Research Scientist in Management

Principal Research Associates
Mark Klein, PhD
Principal Research Associate of Management
Alexander M. Samarov, PhD
Principal Research Associate of Management

**Principal Research Scientists**
Andrew Paul McAfee, DBA
Principal Research Scientist of Management

Michael D. Siegel, PhD
Principal Research Scientist of Management

Richard Y. Wang, PhD
Principal Research Scientist of Management

Barbara Wixom, PhD
Principal Research Scientist of Management

**Research Associates**
Antonio Alonso Arechar, PhD
Research Associate of Management

Maria Valeria Budinich, MS
Research Associate of Management

Jennifer Gao, MS
Research Associate of Management

Wang Jin, PhD
Research Associate of Management

Regie-Jesus Viacrucis Mauricio, MS
Research Associate of Management

**Research Scientists**
Christian Catalini, PhD
Research Scientist of Management

Kristine Dery, PhD
Research Scientist of Management

Peter A. Gloor, PhD
Research Scientist of Management

Jun Huang, PhD
Research Scientist of Management

Sharharyar Khan, MS
Research Scientist of Management

Danica Mijovic-Prelec, PhD
Research Scientist of Management

Anne Sartori, PhD
Research Scientist of Management

Ina Marie Sebastian, PhD
Research Scientist of Management

Neil Thompson, PhD
Research Scientist of Management

Nick van der Meulen, PhD
Research Scientist of Management

Juan Pablo Vielma, PhD
Research Scientist of Management

Stephanie L. Woerner, PhD
Research Scientist of Management

Erez Yoeli, PhD
Research Scientist of Management

**Professors Emeriti**
Thomas J. Allen, PhD
Howard W. Johnson Professor Emeritus of Management
Professor Emeritus of Organization Studies

Lotte Bailyn, PhD
T. Wilson (1953) Professor Emerita of Management

Ernst R. Berndt, PhD
Louis E. Seley Professor Emeritus in Applied Economics

John Stephen Carroll, PhD
Gordon Kaufman Professor Emeritus of Management
Professor Emeritus of Organization Studies

John Carrington Cox, PhD
Nomura Professor Emeritus of Finance

Arnoldo C. Hax, PhD
Alfred P. Sloan Professor Emeritus of Management
Professor Emeritus of Technological Innovation, Entrepreneurship, and Strategic Management

Bengt Holmström, PhD
Paul A. Samuelson Professor Emeritus
Professor Emeritus of Economics
Professor Emeritus of Applied Economics

Henry D. Jacoby, PhD
William F. Pounds Professor Emeritus of Management
Professor Emeritus of Applied Economics

Gordon M. Kaufman, DBA
Morris A. Adelman Professor Emeritus
Professor Emeritus of Management and Statistics

Donald R. Lessard, PhD
Epoch Foundation Professor Emeritus of International Management
Professor Emeritus of Global Economics and Management
John D.C. Little, PhD
Institute Professor Emeritus
Professor Emeritus of Marketing

Robert B. McKersie, PhD
Professor Emeritus of Management

William F. Pounds, PhD
Professor Emeritus of Management

Edgar H. Schein, PhD
Society of Sloan Fellows Professor Emeritus
Professor Emeritus of Management

Richard Schmalensee, PhD
Howard W. Johnson Professor Emeritus
Professor Emeritus of Management
Professor Emeritus of Economics

Michael S. Scott Morton, PhD
Jay W. Forrester Professor Emeritus of Computer Science

Thomas Martin Stoker, PhD
Gordon Y Billard Professor Emeritus in Management and Economics
Professor Emeritus of Applied Economics

Glen L. Urban, PhD
David Austin Professor Emeritus
Professor Emeritus of Marketing

John Van Maanen, PhD
Erwin H. Schell Professor Emeritus
Professor Emeritus of Organization Studies

Ross L. Watts, PhD
Erwin H. Schell Professor Emeritus
Professor Emeritus of Management and Accounting

Alan F. White, PhD
Senior Lecturer Emeritus in Management