

## MANAGEMENT (COURSE 15-1)

Management Programs (<http://catalog.mit.edu/schools/sloan-management>)

### Bachelor of Science in Management

#### General Institute Requirements (GIRs)

The General Institute Requirements include a Communication Requirement that is integrated into both the HASS Requirement and the requirements of each major; see details below.

| Summary of Subject Requirements   | Subjects  |
|---|-----------|
| Science Requirement   | 6         |
| Humanities, Arts, and Social Sciences (HASS) Requirement [can be satisfied by 14.01 in the Departmental Program]; at least two of these subjects must be designated as communication-intensive (CI-H) to fulfill the Communication Requirement. | 8         |
| Restricted Electives in Science and Technology (REST) Requirement [can be satisfied by 14.30, 15.0791, or 18.600 in the Departmental Program]   | 2         |
| Laboratory Requirement (12 units) [can be satisfied by 14.32, 15.075[]], 15.301, or 15.417 in the Departmental Program]   | 1         |
| <b>Total GIR Subjects Required for SB Degree</b>  | <b>17</b> |

#### Physical Education Requirement

Swimming requirement, plus four physical education courses for eight points.

#### Departmental Program

Choose at least two subjects in the major that are designated as communication-intensive (CI-M) to fulfill the Communication Requirement.

| Required Subjects   | Units |
|---|-------|
| 14.01 Principles of Microeconomics<br>or 15.0111 Economic Analysis for Business Decisions | 9-12  |
| 15.279 Management Communication for Undergraduates (CI-M)                                 | 12    |
| 15.301 Managerial Psychology Laboratory (CI-M)<br>or 15.668 People and Organizations      | 9-15  |
| 15.501 Corporate Financial Accounting   | 12    |
| <i>Select one of the following:</i>   | 12    |
| 14.30 Introduction to Statistical Methods in Economics                                    |       |
| 15.0791 Introduction to Applied Probability   |       |
| 18.600 Probability and Random Variables   |       |

*Select one of the following:* 12

14.32 Econometric Data Science

15.075[] Statistical Thinking and Data Analysis

18.650[] Fundamentals of Statistics

#### Restricted Electives

*Select two of the following:* 18-24

15.417 Laboratory in Investments (CI-M)

15.7611 Introduction to Operations Management

15.812 Marketing Management

15.9001 Competitive Strategy

#### Concentration Subjects

Five subjects from a defined concentration or an individualized concentration with the approval of the Sloan Undergraduate Education Office. At least three of the subjects must be from Course 15.<sup>1</sup> 45-60

**Units in the Major** 129-159

**Unrestricted Electives** 57-78

Units in Major That Also Satisfy the GIRs (12-36)

Total Units Beyond the GIRs Required for SB Degree 180

The units for any subject that counts as one of the 17 GIR subjects cannot also be counted as units required beyond the GIRs.

<sup>1</sup> Two six-unit subjects count as one elective.